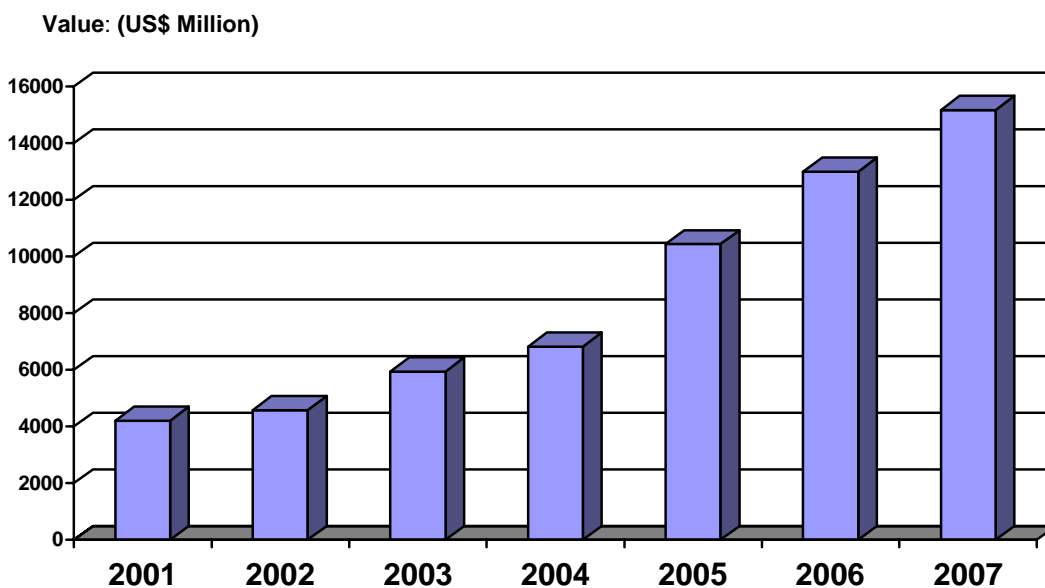


Iran's Non-Oil Exports Statistics

Iran's Non- Oil Exports Statistics

According to the figures released by Iran's Customs Administration (IRICA), Iran's annual non-oil exports hit US\$15.2 billion during March 2007 to March 2008, indicating a growth of 15.1% compared to the same period of the previous year (excluding US\$5.8 billion liquid gases).

Iran's Non-Oil Exports Trends (2001-2007)



Source: Iran's Customs Administration (IRICA)

* Excluding considering liquid gases

The breakdown of these exports is as follows:

- 38.6% of value of non-oil exports allocated to petrochemical sector, 32.2% to industrial sector, 13.1% to agricultural sector, 5.4% to mineral sector and 3.3% to carpets and handicrafts.
- Industry and Petrochemical sectors had the highest share of Iran's total non-oil exports which went beyond 70%.
- Main and important exportable items consist of liquid gases with US\$5.8 billion, pistachio and pistachio kernel with US\$1.2 billion and hand woven carpet with US\$398 million.
- Petrochemical goods allocated the highest share of total weight and value of non-oil exports and are exported to many countries such as Japan, UAE, China, India, South Korea, Italy, Singapore and Taiwan.

Main products of Iran's Non-Oil Exports (March 2007- March 2008)

Products		Value (US\$ Million)	Share %
1	PISTACHIOS	1,231	8.1
2	PROPANE (LIQUEFIED)	971	6.4
3	METHANOL (METHYL ALCOHOL)	628	4.1
4	BUTANES (LIQUEFIED)	620	4.1
5	OTHER HYDROCARBON MIXTURES	567	3.7
6	HAND WOVEN CARPETS	398	2.6
7	FLAT-ROLLED PRODUCTS OF IRON/ NONALLOY STEEL, HOT-ROLLED	353	2.3
8	ETHYLENE	319	2.1
9	MOTOR CARS & VEHICLES FOR TRANSPORTING	308	2.0
10	BENZENE	296	2.0
Total		5,691	37.4
Total (including others)		*15,172	100

Source: Iran's Customs Administration (IRICA)
 * Excluding considering liquid gases

Product Groups of Iran's Non-Oil Exports (March 2007- March 2008)

Weight: (1000 Ton)
 Value: (US\$ Million)

Product Groups	Weight	Value	Share %	
			Weight	Value
ANIMAL & ANIMAL PRODUCTS	206	357	0.7	2.4
VEGETABLE PRODUCTS	2,611	2,267	8.3	14.9
ANIMAL OR VEGETABLE FATS & OILS	86	71	0.3	0.5
FOODSTUFFS	863	570	2.7	3.8
MINERAL PRODUCTS	16,082	3,368	51.1	22.2
CHEMICALS & ALLIED INDUSTRIES	6,675	2,788	21.2	18.4
PLASTICS AND RUBBERS	681	836	2.2	5.5
RAW HIDES, SKINS, LEATHER & FURS	30	122	0.1	0.8
WOOD & WOOD PRODUCTS	60	26	0.2	0.2
PULP OF WOOD, WASTE	65	51	0.2	0.3
TEXTILES & TEXTILE ARTICLES	109	822	0.4	5.4
FOOTWEAR, HEADGEAR & OTHERS	19	79	0.1	0.5
ARTICLES OF STONE AND CERAMIC PRODUCTS	1,180	346	3.8	2.3
METALS & METALS ARTICLES	1,849	1,859	5.9	12.3
MACHINERY & MECHANICAL APPLIANCES; ELECTRICAL EQUIPMENT	110	436	0.4	2.9
VEHICLES, AIRCRAFT, VESSELS AND ASSOCIATED TRANSPORT EQUIPMENT	120	627	0.4	4.1
OPTICAL, PHOTOGRAPHIC,INSTRUMENTS & ACCESSORIES	2.3	14.5	0.0	0.1

	MISCELLANEOUS MANUFACTURED ARTICLES	10	35	0.0	0.2
	WORKS OF ART. COLLECTORS' PIECES, ANTIQUES	6.5	49.4	0.0	0.3
	Others	725	445	2	2.9
	*Total	31,491	15,172	100	100

Source: Iran's Customs Administration (IRICA)

* Excluding considering liquid gases

The figures reflect growing initiatives for development of new export channels in the country and growing significance of exports that have taken place by means other than 'direct' exports, i.e. the sale of goods to foreign tourists and exports via border markets. Iran's burgeoning tourist industry is also beginning to affect Iran's export figures, as evidenced by the fact that US\$57 million of goods were exported via carry-on luggage. Concomitantly, as evidenced by the aforementioned figures, Iran's launch of border markets with its neighboring countries has begun to register significant levels of export growth. Having already implemented such markets along its joint borders with Turkmenistan, Azerbaijan and Armenia following the fall of the Soviet Union in 1991, these border markets have now been further supplemented with the commissioning of new border markets with the countries of Turkey, Pakistan, Afghanistan and Iraq and US\$330.5 million was exported from Iran through these border markets DURING March 2007 to March 2008.

Main Partners of Iran's Non-Oil Exports (March 2007- March 2008)

Country		Value (US\$ Million)	Share %
1	UAE	2,153	14.2
2	IRAQ	1,586	10.5
3	CHINA	1,231	8.1
4	JAPAN	927	6.1
5	INDIA	830	5.5
6	SOUTH KOREA	555	3.7
7	TURKEY	553	3.6

8	ITALY	518	3.4
9	AFGHANISTAN	442	2.9
10	GERMANY	367	2.4
Total Ten Countries		9,165	60.4
Total (including others)		*15,172	100



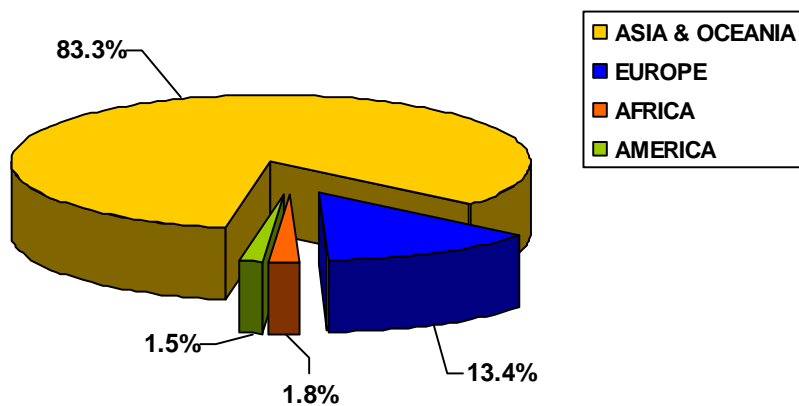
Source: Iran's Customs Administration (IRICA)
* Excluding considering liquid gases

- The top export destinations were the United Arab Emirates, importing 4.7 million tons of goods worth US\$2.1 billion, followed by Iraq importing commodities worth US\$1.5 billion and China importing commodities worth US\$1.2 billion. These three countries are then followed in succession by Japan, India, South Korea, Turkey, Italy, Afghanistan and Germany as the largest importers of Iranian goods.
- Asia and Oceania countries imported US\$12.6 billion from Iran and 83.3% of total non-oil exports during March 2007- March 2008, followed by Europe with US\$2.1 billion and 13.5% of total non-oil exports, Africa with US\$284 million and 1.8% of total non-oil exports, and also the American continent with US\$237 million and 1.5% of total non-oil exports.
- Iran's non-oil exports to African countries witnessed a dramatic rise of 108% between "2005-2007" and now the Africa continent stands as Iran's third largest export market among other continents.

- Non-oil exports to the 57 member countries of OIC; Organization of the Islamic Conference, amounted to more than US\$8 billion.
- Iran's non-oil exports to the EU also experienced significant rises as evidenced by the fact that in the year 2007, non-oil exports comprised of 1.9 million tons with a value of US\$1.9 billion reflecting an increase of 14 percent in weight and 33% in value in comparison to the same period of the previous year.
- Non oil exports to the member countries of ECO including Afghanistan, Azerbaijan, Kazakhstan, Kyrgyzstan, Pakistan, Tajikistan, Turkey, Turkmenistan and Uzbekistan in the year 2007 stood at 2.9 million tons with a value of US\$2.2 billion.
- Non oil exports to the member countries of GCC (Arab states of the Persian Gulf) including Bahrain, Kuwait, Qatar, Oman, Saudi Arabia, and the United Arab Emirates in the year 2007 stood at 6.9 million tons with a value of US\$3.1 billion.
- In the year 2006, approximately 154 countries were the export destination for Iran's non-oil exports, while in the year 2007, the number of export countries has increased to 166.

**Iran's Non- Oil Exports to Four Continents
(March 2007- March 2008)**

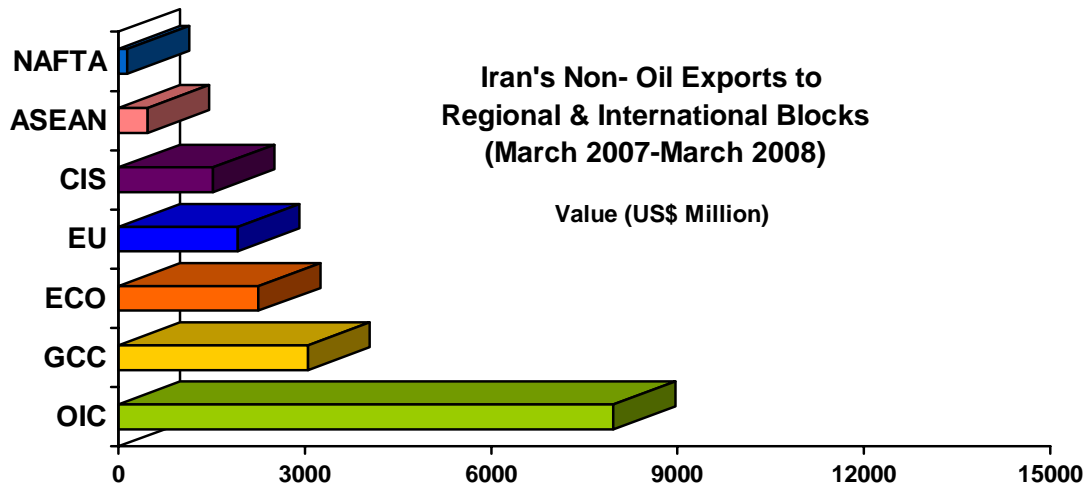
Continent		Value (US\$ Million)	Share %
1	ASIA & OCEANIA	12,641	83.3
2	EUROPE	2,055	13.5
3	AFRICA	284	1.8
4	AMERICA	237	1.5
Total		*15,172	100



Source: Iran's Customs Administration (IRICA)
 * Excluding considering liquid gases

Iran's Non- Oil Exports to Regional & International Blocks (March 2007- March 2008)

Blocks	Value (US\$ Million)	Share %
OIC	8,003	52.7
GCC	3,047	20.1
ECO	2,256	14.8
EU	1,919	12.6
CIS	1,520	10.1
ASEAN	465	3.1
NAFTA	144	0.9



Source: Iran's Customs Administration (IRICA)
* Excluding considering liquid gases

- Among the 31.5 million tons of Iran's non-oil exports, approximately 77% were transported via ship; 21% via truck, 1% via train and about 0.1% via plane.
- The primary ports for non-oil exports comprise of Shahid Rajaie with 37.9% of the total weight of non-oil exports and Bandar-e-Imam Khomeini with 14.6% of the total weight of transit of non-oil exports.